

THE INFINITEE GROUP

Powering Your Business with Our Naturals & Synthetics and
Business Advisory Services

ABOUT US

Part of the INFINITEE global group, INFINITEE INDIA is an ISO 9001:2015 certified company. We are based in Navi Mumbai and we specialize in providing natural and synthetic specialty products for the Personal care, Food, and Pharmaceutical industries.

We are now expanding and hiring!!!

POSITION (3): ASSISTANT SALES MANAGER, NORTH, SOUTH & WEST INDIA

JOB DESCRIPTION

- To mastermind and grow business for INFINITEE products in the defined geographical area with win-win for INFINITEE, customers, distributors, suppliers
- To generate leads, promote products, get sales orders, and work with supply chain and operations to service orders & collect payments thereby growing INFINITEE's business
- To aim for, grow, and maintain maximum market share in the designated region.
- To ensure 100% Statutory Compliance, control costs, & achieve maximum profitability
- To be on the field and closely interact with customers online and onsite to grow business
- To network with & know about customers' purchase plans to enable proper planning.
- To participate in business development exercises and attend trade shows to acquire leads
- To support the company with any business activity required and create extremely positive image of INFINITEE worldwide

REQUIRED QUALIFICATIONS

- Bachelor's or Master's degree in chemistry or management with 3-5 experience in sales
- Strong communication & networking skills with a track record of meeting targets
- Knowledge of food, pharma, & personal care industry is a plus.
- Location open. Willingness to travel is a must.

Interested? Email cover letter resume and resume listing one reference to info@infiniteeindia.com



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